

**FOR OFFICE USE ONLY**

**Material Handling  
World Expo 2012**

Code: \_\_\_\_\_ Date of Receipt: \_\_\_\_\_  
 Hall No.: \_\_\_\_\_ Stall No.: \_\_\_\_\_  
 Confirmed by: \_\_\_\_\_ Confirmed on: \_\_\_\_\_

Date : 27th to 30th September, 2012  
 Pragati Maidan, New Delhi, INDIA

To,  
**K AND D COMMUNICATION LIMITED**  
 4th Floor, Chinubhai House, 7-B, Amrutbaug Society, Opp. Hindu Colony,  
 Nr. Sardar Patel Stadium, Navrangpura, Ahmedabad-380 014, Gujarat, INDIA  
 Phone: +91-79-2646 9725 / 2646 0453 / 2646 0624 Fax: 079-2640 3087  
 E-mail : info@imtos.com, imtos@imtos.com web : www.imtos.com

Dear Sir,  
 We wish to solicit our participation in **Material Handling World Expo 2012**.  
 We acknowledge explicitly that we have read and accepted the rules, regulations and time schedule by submitting  
 this application, we undertake to comply with the same.

**EXHIBITOR DETAILS**

Company Name : .....	Phone No. : .....
Address : .....	.....
.....	Fax No. : .....
.....	E-mail : .....
Executive Name : .....	.....
Designation : .....	www. ....
Name Facia: .....	Mobile : .....

**SPACE DETAILS**

PARTICIPATION CHARGES			SIZE	AMOUNT
	Standard Booth	Raw Space	<b>TOTAL</b>	
Manufacturer	Rs 11,500 per sq mt	Rs 10,500 per sq mt		
Foregin	US \$ 300 per sq mt	US \$ 275 per sq mt		
Dealers / Agency	Rs 12,500 per sq mt	Rs 11,500 per sq mt		
2 side open - 15% Extra	3 side open - 25% Extra	4 side open - 30% Extra		
Power	Rs. 3000/- per HP, Foreign US \$ 100 per HP			
Compressor	Rs. 12,500/- per Connection, of 3 CFM with 100 psi Foreign Us \$ 300 per Connection			
	Rs. 16,500/- per Connection, of 6 CFM with 100 psi Foreign Us \$ 400 per Connection			
	Rs. 20,500/- per Connection, upto 10 CFM with 100 psi Foreign Us \$ 500 per Connection			
Service Tax	10.3% (K and D Communication Ltd. S.T.NO. AABCK691 3AST001)			
Remarks				
TDS : Contract base (194C) / Contracts to Individuals/HUF - 1% & Contracts to others - 2%				

All payments to be made in favour of K AND D COMMUNICATION LIMITED (payable at Ahmedabad) only.

Amount Rs. .... Cheque/D.D. No.....Date .....

Amount Rs. .... Cheque/D.D. No.....Date .....

Bank Details .....

Place. \_\_\_\_\_

Date. \_\_\_\_\_

Company Stamp & Signature



## RULES AND REGULATIONS

Application for space at the Exhibition should be made in the prescribed forms, in duplicate, enclosed with the manual which involves acceptance of the rules and the regulations by the exhibitors.

- 1) The prospective exhibitors should apply on application for participation together with payment. Allotment will be on "first-come-first served" basis subject to receipt of all payments. All payments should be made by Account payee Cheque/DD payable to K AND D COMMUNICATION LIMITED, Ahmedabad.
- 2) Applications which are incomplete or not accompanied by the appropriate remittance, enclosers will not be considered. There is no legal right of participation occurring to anybody. Organisers in their sole discretion may deny participation to any applicant without disclosing reason thereof. The advance amount paid with the application will be refunded if the application is rejected by the organisers. However, cancellation / space reduction / withdrawal of application by the exhibitor would be subject to cancellation charges. The organiser shall be authorised to cancel admission if this was based on incorrect criteria of information or if an exhibitor no longer satisfies the criteria for admission.
- 3) Participation charges includes prefabricated stall with the standard facilities. Indoor raw space - this comprises of bare space only. (Exhibitors have to construct their own designed stall), one entry in participant directory.
- 4) In case of exhibitor fail to meet payment schedule on given dates, organiser reserve rights to cancel the participation & stall booking.
- 5) Organiser reserves the right to reallocate space, change the layout, add or delete corridors in space plans which may affect the orientation of some exhibitors. The decision shall be final. The organiser also reserves the right to turn down applications for participation or even deny participation to exhibitors already confirmed. All participants shall make the full payment on or before 21st August, 2012. The booking of the stall / open space is liable to be cancelled if full payment is not received by the above date. In case the booking is cancelled by the exhibitor, booking amount paid shall stand forfeited. The exhibitor not allowed to organise concurrent show during Material Handling World Expo 2012. The Organisers will do their best to ensure supply by authorised contractors, but shall in no circumstance the organisers will be responsible if such services cease to exist due to loss or damage.
- 6) Exhibitor: The company enters into a contract, with the organiser upon submission of this document. The company (proposed exhibitor) agrees to participate at the exhibition Material Handling World Expo 2012 and to abide by the rules, regulations and bylaws. Upon any breach of contract by the company (proposed exhibitor), the company is liable to pay the space charges in full, to the organiser.
- 7) Electricity: Available at 230 V Single Phase and 400 V Three Phase A.C. 50 cycles. Charges as additional requirement per HP on chargeable basis, These charges are subject to revision. The organiser will provide electricity at a suitable point in the stall. Internal distributions to the machinery / equipment will have to be arranged by the exhibitor's electrical contractor at their own cost.
- 8) Water: The requirement must be intimated along with form, (water connection will not be provided for any other purpose including use in the pantry), water will be provided in 200 ltr. barrel for demonstration only.
- 9) Telephone: Subject to availability. Organiser will endeavor to provide both STD/ISD connections for the duration of the exhibition period. The organiser will not be responsible for the non-function of STD/ISD facility due to technical fault. Facility for cellular phones is also available. Details of charges etc. will be sent on demand.
- 10) Product/exhibits must be placed at least 1 mtr. away from the boundary of open sides of the stand. No part of any exhibit should project out of the stand boundaries. Clustering or crowding of exhibits in the stands is not allowed. Overall 33% of the stand space must be left free for movement of visitors.
- 11) Use of loud speakers, musical instruments etc. in the stand is forbidden. Video/animation films on exhibited products may however be screened within the stands, provided the sound level is kept low to avoid disturbance to others. Information headphones are allowed provided these are set up inside the stand at least 1 mtr. away from aisles. Exhibitors should not take support of any permanent structure in exhibition hall for decoration.
- 12) Approval for design of stand: Every exhibitor will have to submit their stall drawing and to scale mock-up, complete with details of exhibit, electricity, telephone and other installation and elevation in four copies for approval of the organiser before 21st August 2012. Exhibitors who do not comply with the time schedule of submitting the stall design will have to pay a penalty of Rs. 1000/- per week after 21st August 2012.
- 13) Security : Exhibitors will have to take care of their Exhibits and the Organisers will arrange for General Security but will not be responsible for any theft or losses of participant's exhibit.

## RULES AND REGULATIONS

- 14) Sale of exhibits: The retail and the cash sale are not allowed during the exhibition. However negotiations for sale may be conducted. Removal of any exhibit during the exhibition period is also prohibited.
- 15) Handling of exhibits, customs and import: Services for handling, clearing and forwarding would be available at the exhibition grounds at extra cost. The organizers would appoint clearing and forwarding agents for Material Handling World Expo 2012 who would assist in handling and completing customs formalities, if required. Exhibitor would be required to contact them directly for such assistance. Movement of exhibits in the exhibition grounds by agencies other than the official clearing and forwarding agents is prohibited. Organiser is not responsible for any damage, loss caused by freight forwarding agency.
- 16) Stand completion: All the participants have to complete stall / stand designing & fabrication work not later than 26th September, 2012 by 9-00 pm positively. And Stall / stand must be dismantled only after the official closer of the exhibition. Dismantled & restoration of the flooring must be complete not later than 1st October 2012 by 11-00 pm positively. Thereafter, organizers shall be at liberty to remove and store goods until claimed by the exhibitor. All costs of removal, storage and the risk of theft, loss or damage shall be borne by the exhibitors.
- 17) Damages to the exhibition ground: Cost of damages/losses caused to the prefabricated stands and accessories provided with such stands, or to the exhibition halls, fixtures and fittings of the hall due to lapses on the exhibitors part would be borne by the exhibitors themselves. Organizers would have the full authority to decide the cost of damages and enforcement of this rule as deemed fit towards recovery of such damages, cost of which should be paid by the exhibitors before leaving the exhibition premises.
- 18) Insurance: Against all ascertainable risks from transportation to display and removal should be done by the exhibitors at their cost. Organiser will in no way be responsible. Participants will ensure their exhibits against loss, damage, theft, fire or any cause whatsoever. They will also ensure third party insurance cover for the total duration. Material Handling World Expo 2012 will make general security arrangements. However, participants will be responsible for the security of the exhibits and the stall. This would, however, not cover insurance of individual stalls, exhibits or any other material in the stands. Exhibitors are advised to ensure their exhibits and other material separately. Third party insurance accident, insurance of exhibitor's personnel, handling damage insurance etc. will be the responsibility of the exhibitors.
- 19) Photography: The organiser reserves the right to photograph any exhibit for their use.
- 20) All decisions will be subject to Ahmedabad jurisdiction.
- 21) Force Majeure: If the exhibition is abandoned, cancelled or suspended in whole or in part by reason of war, fire, natural calamity, national emergency, election, labor dispute, riots, strike, the non-availability of exhibition ground or any other cause not within the control of the organisers, the organiser reserves the right to change the opening dates and duration or even cancellation of the entire exhibition. In case of such condition the organiser may at their entire discretion, repay the rental paid by the exhibitor or part there of after deduction of the proportionate costs already incurred by the organisers and shall be under no liability in respect of any actions, claims or losses.
- 22) Organisers are not liable in any form for any loss or damage to exhibitor's property at the exhibition site or injury to their personnel and visitors. Exhibitors agree to refrain from making any claim on the organisers and indemnify claims if any by third party arising out of exhibitor's conduct. All disputes will be subject to Ahmedabad jurisdiction.
- 23) Organisers will have the right to decide on the fulfillment of the above guidelines and the authority to demand removal/change of any thing that is not according to these guidelines. Decision of the organisers in this regard will be final and binding.
- 24) Conservancy: Organisers will arrange for general conservancy of the exhibition halls within the premises, participant's booths public places etc. Exhibitors are responsible for the cleanliness of their stands for which they may hire conservancy staff at their own cost from the approved agencies only.  
Garbage generated from the stands could be placed in bins on the adjoining aisles which will be suitably disposed off by the organisers conservancy staff.
- 25) Octroi Clearance: Octroi is leviable on all goods entering New Delhi. Organisers would try to obtain permission from New Delhi Municipal corporation for bringing in exhibits/consignments for the exhibition in New Delhi. Subject to receipt of this approval, but the final clearance/exemption will be given as per the terms and conditions of octroi department (New Delhi Municipal Corporation).
- 26) Exhibition Catalogue: For the compiling exhibition catalogue. Exhibitor's name will be entered in the catalogue free of charge. The catalogue will be compiled on the basis of information provided by exhibitor in the application forms. Exhibitor will be entitled to free copy of the exhibition catalogue.

# Material Handling World Expo 2012

Date : 27th to 30th September, 2012  
Pragati Maidan, New Delhi, INDIA

## ADVERTISEMENT IN Material Handling World Expo 2012 SOUVENIER ADVERTISEMENT RATE

POSITION	SIZE (W/L)	RATE	FOREIGN
FULL PAGE COLOUR	11CMX19CM	Rs. 14000	\$ 400
FULL PAGE B/W	11 CM X 19 CM	Rs. 10000	\$ 300
FRONTPAGE	11CMX14CM	Rs. 75000	\$ 200
BACKPAGE	11 CM X 19 CM	Rs. 60000	\$ 1500
FRONT/BACK INSIDE PAGE	11CMX19CM	Rs. 40000	\$ 1200

## ADVERTISEMENT FORM

<p>We have read the catalogue and confirm that they are acceptable to us. we enclose Demand Draft of Rs.....dated..... and advt. artwork / positive.</p> <p>Name .....</p> <p>Designation ..... Company .....</p> <p>address .....</p> <p>Phone : ..... Fax : ..... Date : .....</p>	
Remarks	Signature :

### THE BUYER'S GUIDE

We are bringing out Material Handling World Expo 2012 directory, giving the participating company's profile. This will cover a broad spectrum of the technological sophistication on display at the exhibition. The directory will be available at the exhibition site.

Wide range of business visitors, high level Government officials, industrial delegations from around the world, Indian embassies overseas and overseas mission in India. The directory will therefore act as a valuable buyer's & seller's guide.

### GENERAL CONDITIONS

1. Order will be accepted by the Organiser provided it is received along with Demand Draft for the full amount in advance payable to the K AND D Communication Limited. Advertisement in the Directory is not guaranteed unless this condition is fulfilled.
2. The Catalogue will be in offset printing.
3. Rates shown are payable strictly net, without deductions, discount or agency commission.
4. All the advertisement material should be submitted in the following format:  
 Advertisement Material : Black & White : One piece film positive of the above size with two clear proofs.  
 Colour: One set four colour positives (Emulsion side down & 130-150 line screen) with progressive proof.  
 All this Advertisement size will be as per mention above.
5. The last date for submission of Advt. Material (positive/soft copy) is 21st August, 2012.
6. Force Majoru: If the exhibition is abandoned, canceled or suspended in whole or in part by reason of War, Fire, Natural calamity, National emergency, labor dispute the non-availability of exhibition premises of any other cause not within the control of the Organizers, the organizers reserves right to postpone publishing the directory or not to publish the directory and shall be under no liability in respect of any actions, claims or losses.